

Air Force Security Assistance and Cooperation Directorate



Parts and Repair Ordering System (PROS) Overview



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***AFLCMC ... Providing the Warfighter's
Edge***



Purpose



To provide Foreign Military Sales (FMS) stakeholders an overview of services available via the PROS program



Overview



- **What is PROS?**
- **PROS Background**
- **FMS Support**
- **Current Contract**
- **PROS Services and Features**
- **PROS Resources**



What is PROS?

- **Provides support for DoD Non-Standard and Hard-to-Support Standard requirements**
 - **Non-standard Item: An item that is NOT actively managed, procured, stocked, stored or issued within the United States Air Force (USAF) Logistics System**
 - **Standard Item: An item that is actively managed, procured, stocked, stored or issued within the USAF Logistics System**

The PROS Team supports FMS customers by focusing on *competitive pricing, quality products, and timely support*



What is PROS?

The PROS Team



- **Commercial Partners**
 - **S&K Aerospace (Prime Contractor)**
 - **PARTS Inc. and GDIT (S&K strategic partners)**
 - **Commercial vendors registered with S&K**
- **Government Program Office**
 - **Functionally organized**
 - **13 Team members**
 - **Program management**
 - **Supply**
 - **Repair**
 - **Finance**
 - **Management Information System**
 - **Quality**
 - **Task Orders**
 - **Contracting**



PROS Background

- **Prior to 1990, 60% of FMS requisitions were cancelled due to lack of organic support**
- **PROS is a major procurement contract**
 - **Tri-Service program for 100+ FMS customers**
 - **Managed by AFLCMC, AFSAC, Wright-Patterson AFB**

Contract	PoP	Orders Processed	Est'd Value	Actual Value
NIPARS	1990-1996	100,000	\$250M	\$470M
PROS I	1996-2001	174,652	\$750M	\$900M
PROS II	2001-2006	184,968	\$2B	\$1.9B
PROS III	2006-2012	142,678	\$1.5B	\$943M
PROS IV	2012-2016	99,463*	\$1.37B	\$1.27B*
PROS V	Source Selection In Process			

*Data as of 31 Mar 2016



FMS Support

FMS Aircraft Supported



1940s C-47



1950s A-37 T-33 T-37



1960s A-7 T-38 A-7 F-104



1970s F-111 F-4 F-5 707



1980s F-15 E-3 KC-135



1990s and beyond C-17



FMS Support

FMS Materiel Supported



- **Aircraft components (wings, HUDs, tires, etc.)**
- **Navy ship components**
- **Engine components**
- **Tactical vehicles (HMMWVs)**
- **Vehicles (fire trucks, ambulances)**
- **Support equipment**
- **Clothing (flight suits, jackets)**
- **Computer equipment (laptops)**





Current Contract

- **Contract awarded 15 March 2012**
- **Prime performance parameters are:**
 - **Best value pricing**
 - **Timely Support**
 - **Quality material**

Contract Periods	Dates
MIS Ramp-Up	15 Mar 12 – 4 Jun13
Base Period	5 Jun 12 – 4 Jun 15
Option Year 1	5 Jun 15 – 4 Jun 16
Option Year 2	5 Jun 16 – 4 Jun 17
Closeout (Remaining Shipments/SDRs)	5 Jun 17 – 14 Mar 22



Current Contract Performance Summary

- **High volume program: over 100K requisitions**
- **Best value pricing: competition required!**
- **Timely support: 90% of 1st ship dates**

**Over 55,000 Contracts
Awarded**



: Su



**Over 50,000
Shipments**

5%



PROS Services and Features

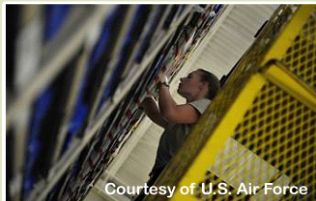
Service Areas



SERVICE AREAS

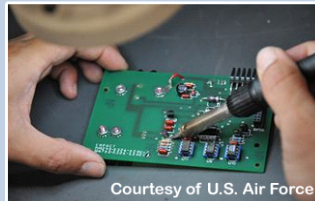
SUPPLY

Procurement of spare parts and end items. Includes package buys and Price and Availability (P&A).



MAINTENANCE

Repair, overhaul, upgrade, modification, calibration/testing and Test, Teardown and Inspection (TTI).



TASK ORDERS

Studies, analysis and technical services to include site surveys, training, and equipment installation support.





PROS Services and Features

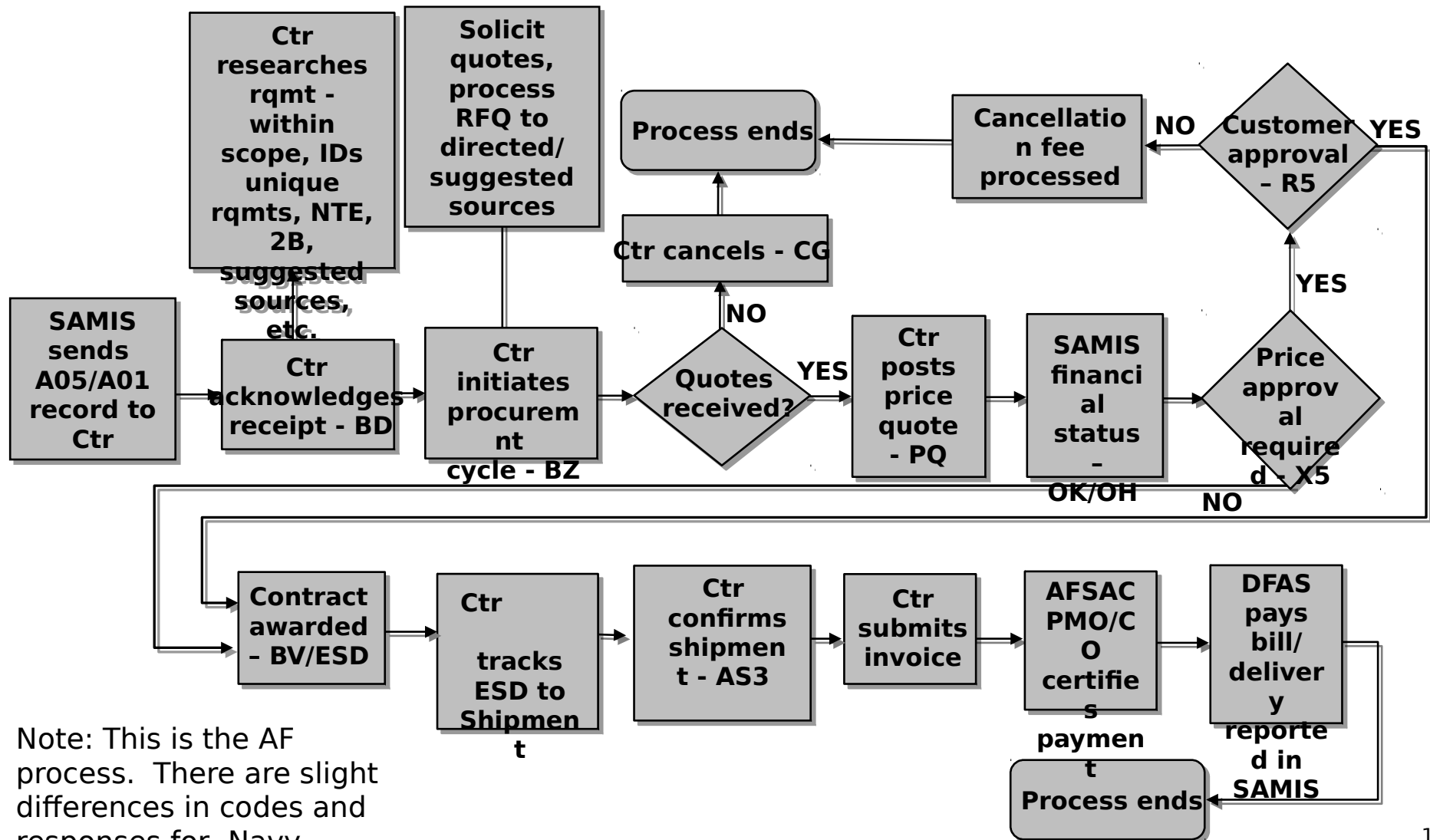
Supply Area Eligibility



- **Non-Standard Items (A05)**
 - **Any item that is not actively managed by a USAF Source of Supply (SoS) is a potential candidate for PROS supply support**
 - **Input by the FMS customer directly to PROS**
 - **All Navy PROS requisitions are A05**
- **Hard-To-Support Standard Items (A01)**
 - **Item actively managed by the USAF is a potential candidate for PROS IF the USG SoS is unable to provide supply support**
 - **Customer routes requisition to the applicable USAF SoS; if source unable to**



PROS Services and Features Supply Process



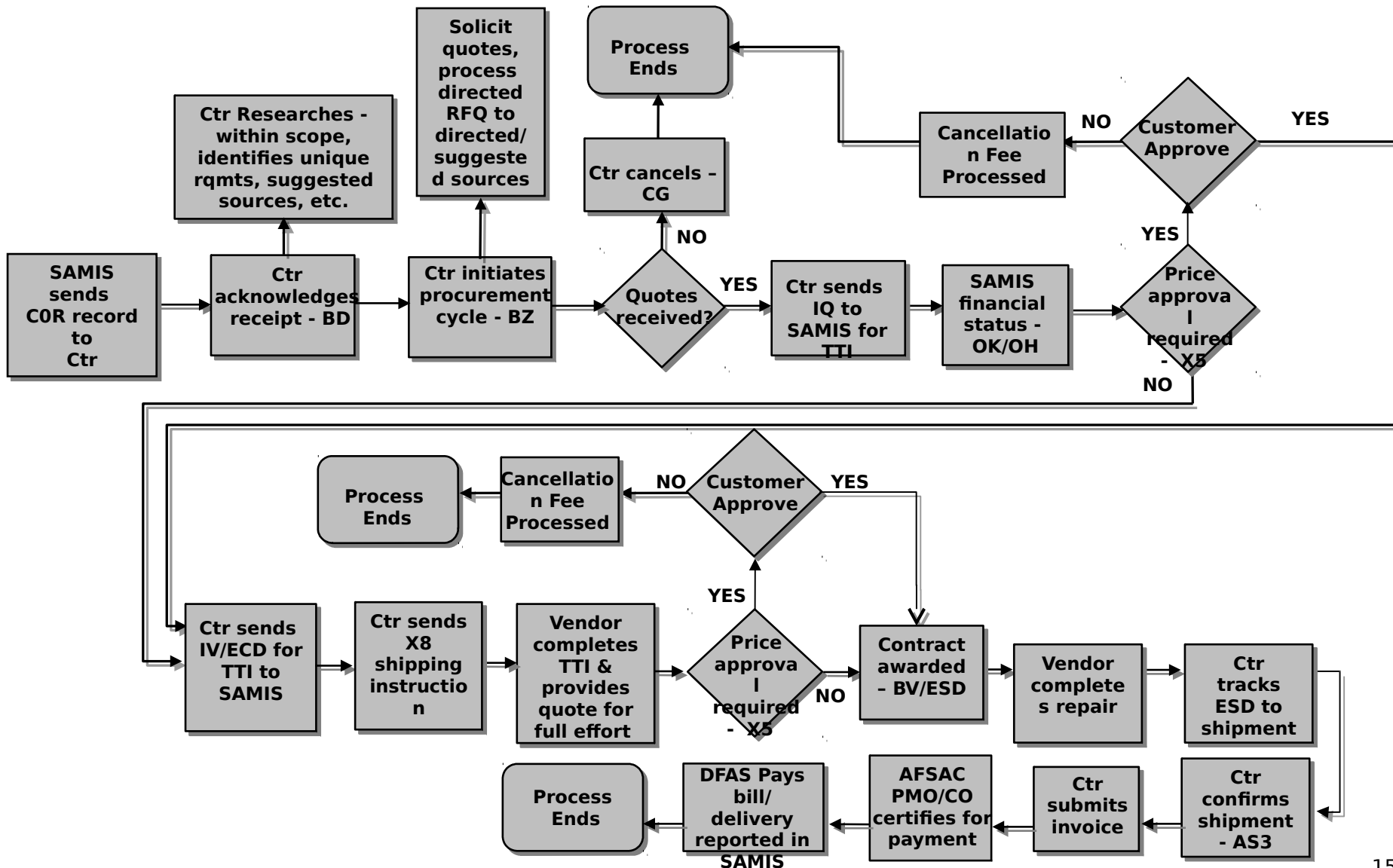


PROS Services and Features

Maintenance Area Eligibility



- **Non-Standard Items (COR)**
 - Any item the USAF SoS does not provide mnx support for is a potential candidate for PROS
 - Input by the FMS customer directly to PROS
- **Hard-To-Support Standard Items (COR)**
 - Item actively managed by USAF is a potential candidate for PROS IF the USG SoS is unable to provide maintenance support
 - ALL PROS standard repair requisitions are input by the PROS Program Office (includes approved source)
- **All maintenance efforts are repair and return**





PROS Services and Features

Task Orders



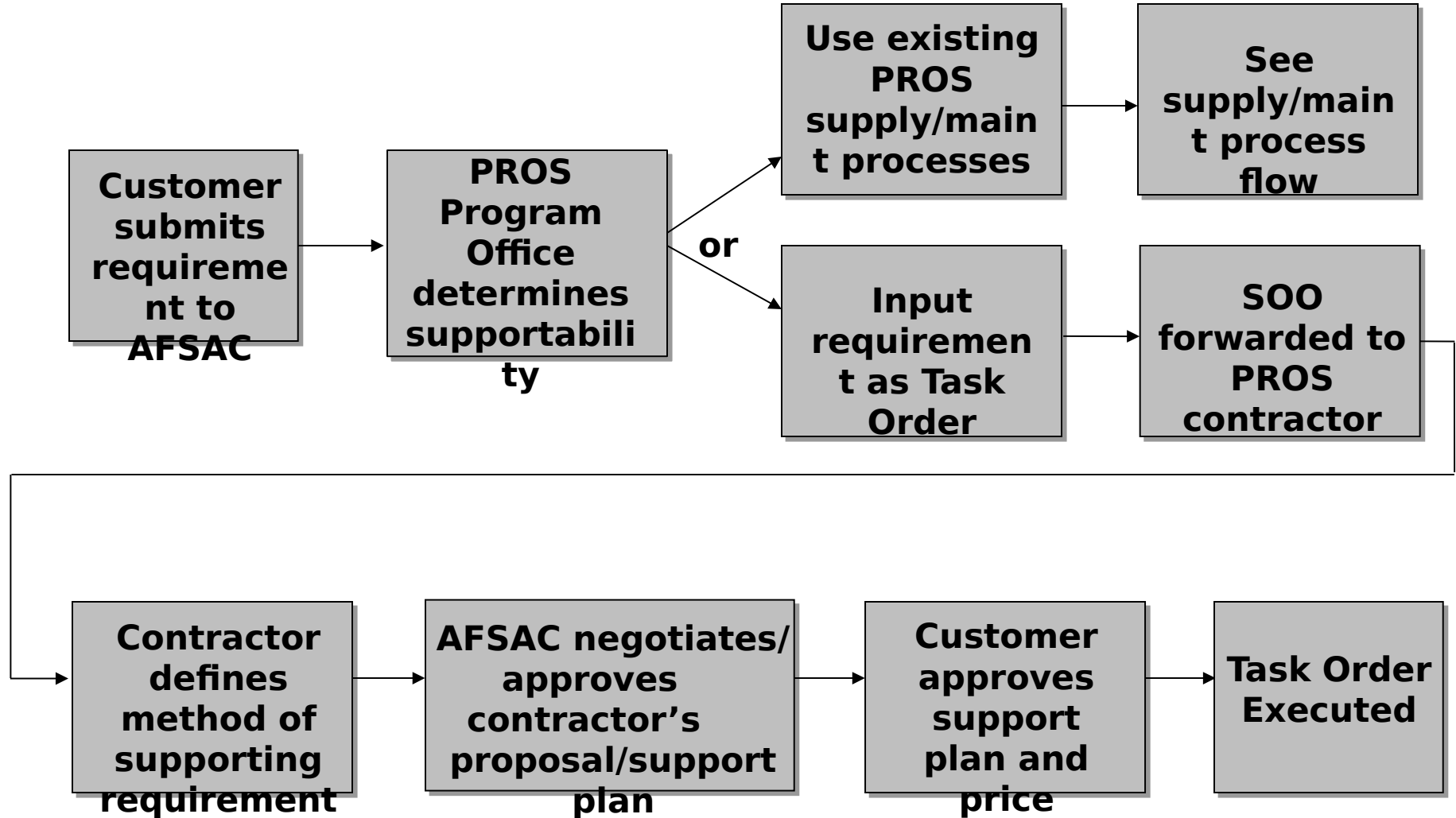
- **A means to procure specialized support**
- **Directly associated with PROS-procured items**
- **Includes:**
 - **Familiarization training**
 - **Labor to install material procured through PROS**
 - **Site surveys**
 - **Studies**
 - **Management review support by S&K**

PROS Program Office determines if TO is appropriate vehicle



PROS Services and Features

Task Order Process





PROS Services and Features



- **Nonstandard Items Eligibility**
- **Hard-to-support standard Items**
- **DLA/GSA part number requisitions**
- **Night Vision Devices**
- **PMO review required for:**
 - **Classified**
 - **Cartridge Activated Devices/ammo/explosives**
 - **Hazardous material**
 - **Significant Military Equipment**
 - **Major Defense Equipment**



PROS Services and Features



- **Two Levels** **Levels of Service**
 - **Urgent: Priority 2, 3, 7, 8**
 - **Routine: Priority 5, 6, 9, 10, 12, 13, 14, 15**
- **Level of service impacts:**
 - **Target contract award time**
 - **Fill fee**
- **Non-Mission Capable Status (NMCS)**
requests converted to Urgent by SAMIS



PROS Services and Features



- **Emphasis on Contract Award (Max 120 days)**
 - All days are measured as calendar days
 - Measures receipt (BD) to contract award (BV) less customer delay (X-time)

Category	Supply Contractor Days to Award BV (BD to BV)	Maintenance Test Teardown and Inspection (TTI) Contractor Days to Award (IV) (BD to IV)	Maintenance Contractor Days to Award (BV) after PQ for Maintenance (PQ to BV)
Urgent	30 Days	40 Days	7 Days
Routine	60 Days	75 Day	14 Days

Unawarded requisitions cancelled on day 121



PROS Services and Features



PROS Fees

Type	Notes
Contractor Fees	
Fill Fee	Contractor fee for filling requisition. Based on level of service and material value.
Research Fee	Customer cancellation prior to price quote.
Cancellation Fee	Customer cancellation after price quote but prior to contract award. Based on level of service and material value.
Termination Fee	Customer cancellation after contract award.
Expedite Fee	Customer request to improve Estimated Ship Date (ESD) after contract award.
Price & Availability	Waived if requisition submitted after P&A.
Government Fee	
PROS Program Fee	US Government fee to fund contract administration and oversight. 2% of material value (maximum \$1.5K per requisition).

Note: Actual contractor fee rates are S&K proprietary and may be obtained from S&K or the Program Office by individuals who have a need to know and have signed a Non-Disclosure Agreement.



PROS Services and Features



Estimated Ship Dates (ESDs)

- **ESD provided upon contract award**
 - **ESD accompanied by narrative explaining long lead time, new production, ESD slippage, or other significant info that may assist logistics planning**
 - **Contractor's fill fee will be based on their ability to meet the first ESD provided**
 - **Contractor must advise customer of slip 7 days prior to first ESD**

CONTRACTOR DAYS

Delivery Against Negotiated Ship Date (First BV)	At/Before 1 st BV/ESD (Excludes micro-purchase)	1-10 days after ESD	11-20 days after ESD	>21 days after ESD
Fill Fee Earned	100%	85%	70%	55%



PROS Services and Features



Communications - Narrative

- **Provide all required information in requisition**
- **Sufficient info will eliminate/reduce delays**
 - **National Stock Number**
 - **Part Number**
 - **Cage Code**
 - **Weapon System/Aircraft Block**
 - **End item**
 - **Make/Model/Color**
 - **Applicable technical order/manual number**

Accurate information up front is critical to meeting requirements on time!



PROS Services and Features



- **Competition required on all nonstandard items**
- **Customer can provide suggested source**
- **Single/Only Source: fair and reasonable req'd**
- **Letter of Offer and Acceptance (LOA) Sole Source**
 - **Customer must advise at time of requisition**
If customer only wants an item from a particular source,
the ONLY avenue is LOA sole source
 - **Provide Program Office copy of LOA**
 - **Program Office will document SAMIS**



PROS Services and Features



- **One year warranty**
 - Customer approval required for less than 1 year
 - Documented on Certificate of Conformance and provided to customer
- **Quality**
 - Program Office oversees contractor performance
 - Supply Discrepancy Report process for defects
- **Expedite**
 - Prior to contract, can change level of service
 - After contract award, may improve ESD
- **Not To Exceed (NTE)- supply req's only**
 - Based on total material value



PROS Resources

- **AFSAC On-Line; located beneath PROS Information Tab**
 - **PROS Handbook**
 - **Requisition Status Report**
 - **Country Summary Report**
 - **Customer Communication Tool**





PROS Resources

- **AFSAC On-Line:**

<https://afsac.wpafb.af.mil/>

- **For PROS questions/concerns relating to:**

Supply:

afsac.pros.supply@us.af.mil

Maintenance:

afsac.pros.repair@us.af.mil

Billing:

afsac.pros.financial@us.af.mil

SDRs:

afsac.pros.sdrs@us.af.mil



Questions

Delivering Airpower Capability To Our Partner Nations ... Since 1978!

Priorities:

- **Taking care of people**
- **Deliver capability to Partner Nations**
- **Meet commitments**
- **Maintain strong partnerships**
- **Improve**

Advancing National Security by building global partnerships one case at a time